

| Hypothetical July '16 USDA Supply and Demand Estimates |        |        |            |        |        |                   |          |        |                   |
|--|--------|--------|------------|--------|--------|-------------------|----------|--------|-------------------|
| (In Millions Bushels)                                  |        |        |            |        |        |                   |          |        |                   |
|  | Corn   |        |            | Wheat  |        |                   | Soybeans |        |                   |
|  |        |        | Change vs. |        |        | Change vs.        |          |        | Change vs.        |
|  | 15/'16 | 16/'17 | Last Month | 15/'16 | 16/'17 | <b>Last Month</b> | 15/'16   | 16/'17 | <b>Last Month</b> |
| Area   |        |        |            |        |        |                   |          |        |                   |
| Planted  | 88.0   | 94.1   | 0.5        | 54.6   | 50.8   | 1.2               | 82.7     | 83.7   | 1.5               |
| Harvested  | 80.7   | 86.4   |            | 47.1   | 44.0   |                   | 81.8     | 82.9   |                   |
| Yield per harvested acre                               | 168.4  | 168.0  |            | 43.6   | 48.6   |                   | 48.0     | 46.7   |                   |
| Beginning Stocks                                       | 1,731  | 1,832  | 125        | 752    | 980    |                   | 191      | 370    |                   |
| Production   | 13,601 | 14,514 |            | 2,052  | 2,136  | 58                | 3,929    | 3,870  | 70                |
| Imports  | 60     | 40     |            | 117    | 125    |                   | 30       | 30     |                   |
| Supply, total  | 15,392 | 16,386 |            | 2,921  | 3,240  |                   | 4,150    | 4,270  |                   |
| Feed and residual                                      | 5,100  | 5,550  |            | 140    | 200    |                   | 105      | 125    |                   |
| Food, seed & industrial                                | 6,610  | 6,670  |            | 1,026  | 1,032  |                   | 1,890    | 1,915  |                   |
| Ethanol for fuel                                       | 5,250  | 5,300  |            | -      | -      |                   | -        | -      |                   |
| Domestic, total  | 11,710 | 12,220 |            | 1,166  | 1,232  |                   | 1,995    | 2,040  |                   |
| Exports  | 1,850  | 1,950  | 0          | 775    | 900    |                   | 1,785    | 1,900  |                   |
| Use, total   | 13,560 | 14,170 |            | 1,941  | 2,132  |                   | 3,780    | 3,940  |                   |
| Ending stocks, total                                   | 1,832  | 2,216  | 209        | 980    | 1,108  | 58                | 370      | 330    | 70                |
| Domestic Stocks to Use, %                              | 13.5%  | 15.6%  |            | 50.5%  | 52.0%  |                   | 9.8%     | 8.4%   |                   |
| Domestic Stocks to Use, Days                           | 49.3   | 57.1   |            | 184.3  | 189.8  |                   | 35.7     | 30.6   |                   |
| Domestic Stocks, Acres Eq.                             | 10.9   | 13.2   |            | 22.5   | 22.8   |                   | 7.7      | 7.1    |                   |

## • Corn – Bearish

- The acreage projection of 94.1 million acres planted was up from 93.6 million in March but well above the 92.9 million average trade estimates.
- o The focus will now turn predominately to weather and pollination in July.
- Projected carry-outs will likely be north of 2.2 billion in the July report which would be the highest since 1988.

## • Soybeans – Neutral

- The acreage projection of 83.7 million acres planted was up from 82.2 million in March and in line with the 83.8 million average trade estimates.
- Soybeans will likely stay supported until August weather comes into clearer view when yields are typically made or lost.

## • Wheat - Bearish

- The acreage projection of 50.8 million acres planted was up from 49.6 million in March and well above the 49.9 million average trade estimates.
- Carryout is expected to climb further above last year's historically high levels unless weather problems curtail corn production and force higher feed wheat usage.
- Summary An additional 3.2 million acres were added to corn, beans, and wheat which were about 2
  million more than projected by the trade. Market focus turns now to weather in July for corn and August for
  soybeans. Without significant weather problems, grain balance sheets are very burdensome and soybeans
  remain on the tight side but manageable.